## DRAFT

## WMA Mid-Term Meeting | Greenville, SC

Meeting Agenda | April 14 - 16, 2024

## SUNDAY

Registration Check-in: 2:00 PM - 4:00 PM (Antlers Ballroom Prefunction)

Happy Hour Reception 4:30 PM - 6:30 PM (Camp). First-Time Attendees: please arrive 10-15 minutes early so the Board can meet you and say hello.

Dinner on your own. Reservations suggested.

		Monday, April 15		
	Item	Speaker	Company	Location
	Breakfast Buffet Opens for Meeting Attendees			
	Table Topics:			
	Memorial Monuments - Q&A with Current Participants	Joey Chandler	The Wilbert Group	
	Memorial Monuments - Discover How to Participate	Danny Porter	The Wilbert Group	
	Field Services & Equipment Maintenance	Royden Wood IV	The Wilbert Group	Spirit & Bower
	Lean Manufacturing	Keith Strohschein/Jason Younggren	The Wilbert Group	
	Safety	Cullen Rosine/Jason Younggren	The Wilbert Group	
	SingleSource	Dale Cameron	The Wilbert Group	
	WMA Q&A - Plant Issues, Concerns, & Growth	Beth Cooper	Cooper Wilbert Vault Co	
7:45 AM	Exhibitor Showcase			Antlers Ballroom
	Call to Order / Pledge of Allegiance / Opening Prayer	Brett Henery	Wilbert Vaults of Houston	Antlers Ballroom
8:05 AM	WMA President's Report	Brett Henery	Wilbert Vaults of Houston	
8:15 AM	IT: Cybersecurity Best Practices	George Watford	Palmetto Technology Group	
8:35 AM	HR: Clinical vs. Self-Administered Drug Testing, DOT Physicals, 1st		ARCpoint Labs	
	Report of Injury	John Pritchett		
9:00 AM	First-Time Attendee and Exhibitor Introductions	Beth Cooper	Cooper Vault	
	Bathroom Break & Exhibitor Showcase			
9:20 AM	HR/Ops: Fentanyl and Xylazine A Deadly Combination	Wanda Wiggins	Drug Enforcement Agency	
10:05 AM	Coffee Break (sponsored by Precious Metals Refining Services) &			
	Exhibitor Showcase			
10:25 AM	HR: Creating an Attractive Work Environment   Culture & Morale	Riad Leilo	The Spinx Co, Inc	
	Building Career Paths for Hourly Workers	Cheryl Szczeniak		
10:55 AM	Ops: Fleet Expense Management   Negotiating & Understanding Gas Contracts / Cards	Jim Weber	The Spinx Co, Inc	
		David Mitchell	Ace Energy and Spinx Transportation	
11·25 AM	Licensee Agreement Update	Brett Henery	Wilbert Vaults of Houston	
	Q&A Dismissal			
11.55 AIVI				
	Ops: BBQ lunch & Wilbert Greenville plant tour / consolidated			
12:15 PM	manufacturing / personalization; cemetery set up / grave digging			
	business (sponsored by The Wilbert Group); Guests included			



	Evening on Your Own						
Tuesday, April 16							
	ltem	Speaker	Company	Location			
	Breakfast Buffet Opens for Meeting Attendees Table Topics:						
	Memorial Monuments - Q&A with Current Participants	Joey Chandler	The Wilbert Group				
	Memorial Monuments - Discover How to Participate	Danny Porter	The Wilbert Group				
6:30 AM	Field Services & Equipment Maintenance	Royden Wood IV	The Wilbert Group	Spirit & Bower			
	Lean Manufacturing	Keith Strohschein/Jason Younggren	The Wilbert Group				
	Safety	Cullen Rosine/Jason Younggren	The Wilbert Group				
	SingleSource	Dale Cameron	The Wilbert Group				
	WMA Q&A - Plant Issues, Concerns, & Growth	Beth Cooper	Cooper Wilbert Vault Co				
7:45 AM	Exhibitor Showcase			Antlers Ballroom			
$\times 00 \Delta M$	Legal: Employment Law Update: Avoiding Costly Pitfalls in the Workplace	Giles Schanen, Jr Elizabeth Edmondson	Maynard Nexsen	Antlers Ballroom			
	HR: HR in the Hotseat, Q&A	Lee Yarborough	Propel HR				
	Bathroom Break & Exhibitor Showcase						
		Bubba Watts	JB Watts Insurance Co				
9:25 AM	HR: Navigating Workers Comp / Injuries on the Job	Barbara Akeseh	Cincinnati Insurance Co				
9:55 AM	Legal: Wealth Transfer and Business Succession Planning	Tod Hyche	Fox Rothschild				
10:25 AM	Acctng: Invoicing / Collections Best Practices	Mark Cooter	Cherry Bekaert				
10·40 AM	Coffee Break (sponsored by Eagle Cemetery) & Exhibitor Showcase						
	The Wilbert Group:						
11:05 AM	Operations Update & Future Strategy	Mark Bates					
	Sales & Marketing	Matt Ingersoll					
12:00 PM	Q&A Dismissal						
	Afternoon On Your Own + Optional Activities						
6:00 PM	Closing Cocktails			Avenue			
7:00 PM	Banquet w/ Bluegrass Band			Avenue			